



# VÍT PECHÁČEK

INTERNATIONAL SENIOR KEY  
ACCOUNT MANAGER

## GENERAL INFORMATION

Extensive experience in international business. Responsible for leading a team of three, managing key client relationships, and achieving business objectives. Strong focus on building and maintaining long-term partnerships, negotiation, and delivering effective commercial solutions.

## SKILLS AND ABILITIES

- English level C1
- Driving Licence grade B
- Team management
- International relations
- Portfolio management
- Negotiations
- Acquisition

## CONTACT DETAILS

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Česká republika

## EXPERIENCE

### Senior International Key Account Manager

Volkswagen Financial Services (July 2023 - Present)

Responsible for International Fleet Sales Strategy  
Co-ordinating International Tenders  
Leading team of 3 people

### International Key Account Manager

Volkswagen Financial Services (May 2022 - June 2023)

Portofolio management  
Acquisition  
Building and maintaining long-term partnerships

### Key Account Manager

Volkswagen Financial Services (June 2021 - April 2022)

### Junior Key Account Manager

Volkswagen Financial Services (Oct 2020 - May 2021)

### Internships

Albert Česká Republika (July 2020 - September 2020)

Neotax CZ (January 2020 - June 2020)

Coca-Cola (June 2019 - August 2019)

## EDUCATION

### VŠTE České Budějovice

Ongoing studies

Economical Field of Study (expected graduation on 2026)

### Českoslovanská obchodní akademie Resslova 5

High school diploma 2018

Specialization for economic and accounting subjects in  
English

## ACTIVITIES & FIELDS OF INTEREST

Active football and futsal player

Athletic coaching for kids

Supervisor on summer camps of the Czech Fire Brigade

Well-being

Psychology

Sports

Travelling and exploring