



VÍT PECHÁČEK

INTERNATIONAL SENIOR KEY
ACCOUNT MANAGER

GENERAL INFORMATION

Extensive experience in international business. Responsible for leading a team of three, managing key client relationships, and achieving business objectives. Strong focus on building and maintaining long-term partnerships, negotiation, and delivering effective commercial solutions.

SKILLS AND ABILITIES

- English level C1
- Driving Licence grade B
- Team management
- International relations
- Portfolio management
- Negotiations
- Acquisition

CONTACT DETAILS

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Česká republika

EXPERIENCE

Senior International Key Account Manager

Volkswagen Financial Services (July 2023 - Present)

Responsible for International Fleet Sales Strategy
Co-ordinating International Tenders
Leading team of 3 people

International Key Account Manager

Volkswagen Financial Services (May 2022 - June 2023)

Portfolio management
Acquisition
Building and maintaining long-term partnerships

Key Account Manager

Volkswagen Financial Services (June 2021 - April 2022)

Junior Key Account Manager

Volkswagen Financial Services (Oct 2020 - May 2021)

Internships

Albert Česká Republika (July 2020 - September 2020)

Neotax CZ (January 2020 - June 2020)

Coca-Cola (June 2019 - August 2019)

EDUCATION

VŠTE České Budějovice

Ongoing studies

Economical Field of Study (expected graduation on 2026)

Československá obchodní akademie

Resslova 5

High school diploma 2018

Specialization for economic and accounting subjects in
English

ACTIVITIES & FIELDS OF INTEREST

Active football and futsal player

Athletic coaching for kids

Supervisor on summer camps of the Czech Fire Brigade

Well-being

Psychology

Sports

Travelling and exploring